



Annual Report 2013/14

Highlights

- Played a strategic role in the development of the Salford Social Value partnership
- Registered as an accredited Living Wage Employer
- Became the first CVS in the country to sign up to the Dementia Action Alliance
- Signed up to the city's Armed Forces Community Covenant
- Developed the Salford 4 Good partnership alongside partners The Broughton Trust, Seedley & Langworthy Trust, Salford Disability Forum, Binoh of Manchester and the Interlink Foundation
- Established the Salford Charities pop up Shop in Eccles
- Provided Salford Third Sector Consortium with Hub management and administration support, helping the Consortium to both consolidate and grow



State of the Sector launch



Salford Charities pop up Shop



Salford 4 Good

2013/14 continued to be a challenging year for the voluntary, community and social enterprise sector; and I'm proud that Salford CVS has developed a number of initiatives to support the sector. We launched Salford 4 Good - a new partnership project that aims to secure money and other resources for local good causes. We were proud to collaborate across Greater Manchester on our State of the Voluntary Sector 2013 report, producing both a Salford and wider Greater Manchester analysis of the sector post-austerity. These two great pieces of work helped us design our future response to the sector which we set out in our five-year Strategic Plan - feel free to download a copy from our website. We've recently developed a strong relationship with our CCG and are very pleased to be distributing much-needed funding on their behalf to many voluntary and community groups - the impact of this work is making a real difference to Salford residents. Our growing membership tells us we're doing the right things for Salford groups but we'd love to hear directly from you about the impact of our work. We will continue to bolster our sector with a number of new initiatives in 2014/15 and proudly celebrate our 40 years of making a difference in Salford.

Chris Fox, Chair

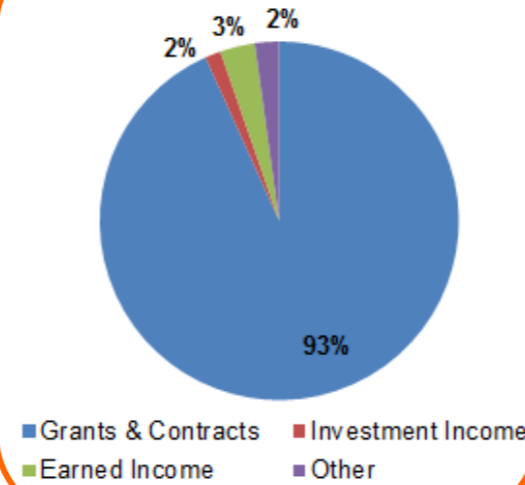
A word from the Chair

Financial Overview 2013-14

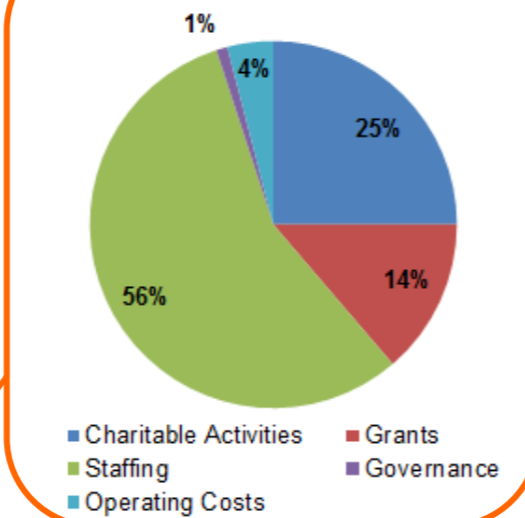
	Total Funds 2014 £	Total Funds 2013 £
Incoming Resources	553,876	535,460
Resources Expended	643,962	676,439
Net Income	-90,086	-140,979
Balances Brought Forward		
Restricted Funds	104,595	306,410
Unrestricted Funds	389,861	329,025
	494,456	635,435
Balances Carried Forward		
Restricted Funds	70,937	104,595
Unrestricted Funds	333,433	389,861
	404,370	494,456

Financial information is taken from Salford CVS's audited Financial Statements and Annual Report 2013-14. For full copy please contact Salford CVS Finance Department.

2013/14 Income



2013/14 Expenditure



Thank you to:

our members, our partners, our trustees / volunteers / staff, our service users and all of our supporters



Funders: Salford City Council * NHS Salford Clinical Commissioning Group * The Big Lottery Fund * The Home Office (via GMCVO) * John Grant Davis Trust

Celebrating 40 years of making a difference in Salford





The team at 31/03/2014



Paid staff

Alison Page
Kirsten Blackwood
Louise Murray
Sue Morris
Gill Bruder
Lesley Connor
Kalima Patel
Lesmond Taylor
Alison Jones
Claire Roberts
Elizabeth O'Connor

Lorna Corry
Becky Roberts



Trustees

Chris Fox
Sharon Brearley
Hessel De Boer
Janice Lowndes
Peter Sutcliffe
John Phillips
Irfan Syed
Prof. Maggie Pearson



LA Ambassadors

Cllr Ray Mashiter
Cllr Tracy Kelly



Volunteers

Greg McHugh
Pauline Lang
Sadia Kadri
Peter Shepherd
Bernadette Ryan
Laliesha Ali

Heart of Salford Awards 2013



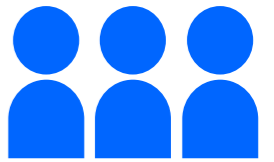
10

awards presented

Development Support

- 67 people took part in SSCB verified Basic Safeguarding Children training
- 283 funding searches
- 26 organisations supported with help to set up
- 34 groups trained in using the Outcomes Star tool
- 185 members of our Trustee Network
- 12 Trustee training sessions delivered
- 61 people from third sector organisations supported to engage with the council's Personalisation Framework
- 39 organisations attending bid / tender writing workshops

2,144



New volunteers registered at Volunteer Centre Salford

Over

1200

living wage jobs advertised

127

DBS checks performed

££££

611 payroll transactions for Salford groups

206

Newsflashes / E-bulletins sent out



What is Salford 4 Good?

A way of helping local people give time, skills, money and resources to local good causes



What is Salford 4 Good about?

- Raising the aspirations of local communities and pride in our city
- Increasing charitable giving across Salford
- Building relationships between businesses and charitable organisations for the benefit of all

Why do we need Salford 4 Good?

- Need for local voluntary & community groups to diversify income and have less reliance on grants and contracts
- To community fundraise and build relationships with business

Salford Charities Shop

"An excellent opportunity which we thoroughly enjoyed being part of. It was hard work at times but very rewarding and gave us a real boost to our funds."

CHOOSE CHARITY SHOPS



Highlights continued

- **Launched** a Volunteers Expenses Fund, aiming to address small organisations' lack of availability of funds to pay volunteers' expenses
- **Secured** significant funds from NHS Salford Clinical Commissioning Group to launch the 'Third Sector Fund' in 2014/15
- **Joined** The Business Group and Greater Manchester Chamber of Commerce
- **Developed** a referral protocol and services leaflet which was signed up to by local partners including Salford City Council, City West Housing Trust, Salford Community Leisure, and other infrastructure partners



£10,000 raised for local charities